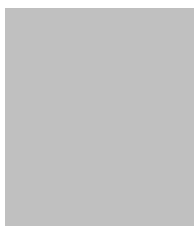


PERSONAL INFORMATION

ARIANNA RANERI



 Via De Amicis 40/E, 56010 , Arena Metato (Pisa), Italy

 +39 348 2806051

 [arra@novonordisk.com](mailto:arra@novonordisk.com)

Sex F | Date of birth 20/05/1980 | Nationality Italian

JOB APPLIED FOR  
POSITION  
PREFERRED JOB  
STUDIES APPLIED FOR

WORK EXPERIENCE

October 2006 to the present

**Product Specialist**

Novo Nordisk Farmaceutici spa – via E.Vittorini 129, 00144 – Roma (Italy) – [www.novonordisk.it](http://www.novonordisk.it)

Marketing and promotion of drugs for diabetes to hospital and general physicians, and pharmacists.

March 2005 to September 2006

**Product Specialist**

3M Italia spa – Milan – [www.3emmeitalia.it](http://www.3emmeitalia.it)

Marketing , promotion and meeting/workshop planner of different drugs to hospital medical specialists (cardiologist, dermatologist, gynecologists, medical doctor)

EDUCATION AND TRAINING

15 October 2004

**Degree**

**“Scientific Information”**

Faculty of Pharmacy and Medicine University of Pisa – via Roma 55 (Pisa) – Italy

Thesis Title: Clinical use and pharmacological characteristics of Rosuvastatina (Cholesterol –lowering Drugs)

Votation 110/110 and honors

PERSONAL SKILLS

Mother tongue Italian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
French	B	B	B	B	B
English	A	A	A	A	A

Communication skills

Optimal communication skills gained through my experience as product specialist

Organisational / managerial skills	Meeting and Workshop planner for medical activities
Computer skills	Good command of Microsoft Office™ tools, Internet surfing, PubMed
Other skills	Cook, Interior design, Photography, Sports (motorbike, sky, jogging, tennis)
Driving licence	A (motorbike) B (car)

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**ADDITIONAL INFORMATION**

Conferences	Customers Motivation Management (April 2005 – Milan) Closing Clouds (October 2006 – Pisa)
Seminars	Green Belt Training SixSigma method (October 2005 – Milan)

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